



Date: October 30, 2018

To: C. Smith, CAO

From: M. Ouellet, Director of Engineering & Works

Re: Tender 18-72
Supply of One (1) New Truck Mounted Combination
Vacuum/Flusher Sewer Cleaner

The following bids were received for the Supply of One (1) New Truck Mounted
Combination Vacuum/Flusher Sewer Cleaner:

Saunders Equipment Limited\$514,000.00 plus HST

Joe Johnson Equipment.....\$542,521.00 plus HST

One other submission was received (East Coast International) but the bid had to be
rejected for not meeting specifications.

The 2018 Budget for this vehicle is \$530,000.00. Based on the vehicle cost of
\$536,075.60 (incl. 4.29% HST), we expect the project to be \$6,075.60 over budget.

I recommend the tender be awarded to Saunders Equipment Limited, the lowest bidder,
for the tendered amount of \$514,000.00 plus HST

We understand the delivery of the unit may take approximately 8 months and will arrive
in 2019. Since the Town will only take possession of the sewer cleaner in 2019 we had
to move that expenditure to the 2019 capital budget.

 on behalf of

Michel Ouellet, P. Eng.
Director Engineering & Works

I agree with the above-mentioned recommendation.



Colin Smith, CAO