



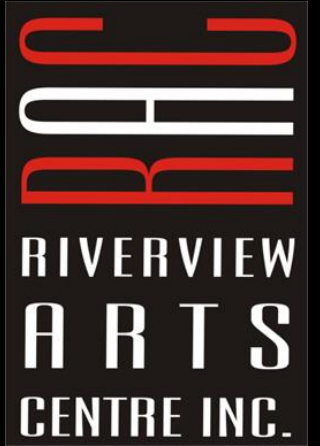
# RAC RIVERVIEW ARTS CENTRE INC

Town of Riverview  
October 25, 2018

# About us .....

## RAC is a Registered Charity...Not-For-Profit Organization

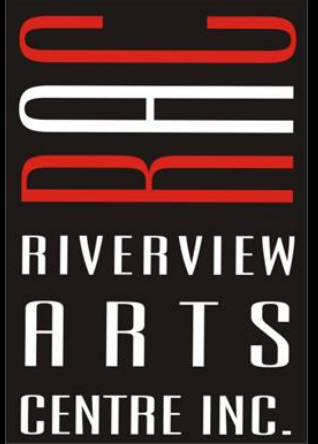
- Established in 2006 – sound track record
- In our 13th year of serving the citizens of Riverview
- We belong to the community and strive to be a catalyst for Community Engagement & collaboration
- Our Mission is to: Enrich the Cultural life of the Community



# Our Mission supports the vision.....

RAC is directly aligned with the Town of  
Riverview's vision as that of a thriving  
community

- Through collaboration we are thriving with exciting new programs such as Summer Camps, Musical productions and more
- This growth has an economic spin off to local businesses as demonstrated with our "Friends of the Royals Event"

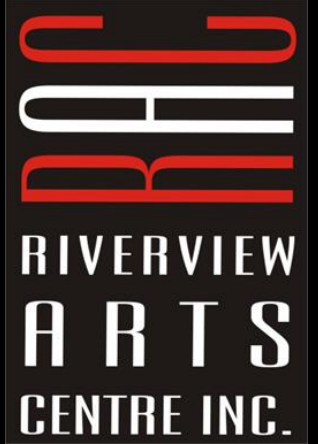


# Our core values aligned.....

RAC is directly aligned with the towns  
guiding principles:

- Leadership in the community to spark organizations and local business to come together for charity events:
- We've garnered national media attention through community events : "Becca Day"
- Raised funds for: Safe Grad, Pro Kids, Albert County Action Committee, Riverview High School, (band, Drama, alumni programs) & local community groups

# Leadership & growth.....



## **A Celebration For Becca**

**Saturday, September 15, 2018**

Join us and a number of artists at a special event to honour the 2nd Annual Becca Schofield Day of Kindness! **FREE** with offering to **Becca's Favorite Charities**. For more details, visit our website [www.riverviewartscentre.ca](http://www.riverviewartscentre.ca)



# Our Community goals align.....

## RAC is directly aligned with the towns Community Priority Areas:

- ✓ **Diversity through Arts & Cultural** - (this year increased diversity in programming)
- ✓ **Leisure** — (ability for people to come together and stay connected & celebrate community through our performances)
- ✓ **Wellness** (all performances are affordable, accessible and provide a sense of belonging for participants)
- ✓ **Engagement** — (10,000 hours of volunteer involvement BOD, Ambassadors, working committees and show volunteers)

# What's New.....

- Website
- 4 Summer Staff
- Membership program
- Diversity of programming
- Bookkeeper on staff
- 8 part-time technical staff positions & 6 logistical
- Summer Camps
- Organizational growth
- Rental opportunities
- Maintenance



# What's New continued.....

## GROWTH IN ADDITIONAL:

- Funding
- Sponsors
- Enrichment opportunities for the High School
- Market research and focus group with community
- Quality of performances — (juno nominated or award winning artists)
- Training & Education – programs - Oulton's College, NBCC, RHS
- Marketing with local businesses
- Excitement in programs just to name a few.....





# Sponsors

It takes more than just a team to stage and produce shows with a high level of professionalism. It takes support from; government, corporations, community organizations, and individuals to make our theatre what it is today. Below are our beloved sponsors. With the help of these wonderful businesses, we can provide you with the best possible experience.

## Special Thank You to

Funded by the  
Government  
of Canada

Financé par le  
gouvernement  
du Canada

Canada



artsVest™



Coverdale  
Family  
Medical Clinic  
384-2100



GoBenefits.ca





# GREASE

**November 1 & 2 | 7:30 PM**

**November 3 | 2:00 PM & 7:30 PM**

**STUDENT/SENIOR: \$24.50 + HST + \$3.50 Service Charge**

**ADULTS: \$29.50 + HST + \$3.50 Service Charge**

**MEMBERS: \$24.50 + HST + \$3.50 Service Charge**

The Hazy Grape Theatre Collective and the RAC are heading back to the Fifties as they proudly present one of the best loved shows in Musical Theatre history...GREASE! It's 1959, and Rydell High's too-cool-for-school senior class is in rare form and looking to share some rockin' good times! Everyone's favourite T-Birds & Pink Ladies and all their Rydell cohorts are ready to burst onto the stage in the rollicking musical that's both an homage to 1950's idealism and a satire of every high schooler's age-old desire to live large and be rebellious & provocative. With hits such as "Greased Lightnin'", "We Go Together", and "Mooning", GREASE has become the soundtrack for generations... both young & old!

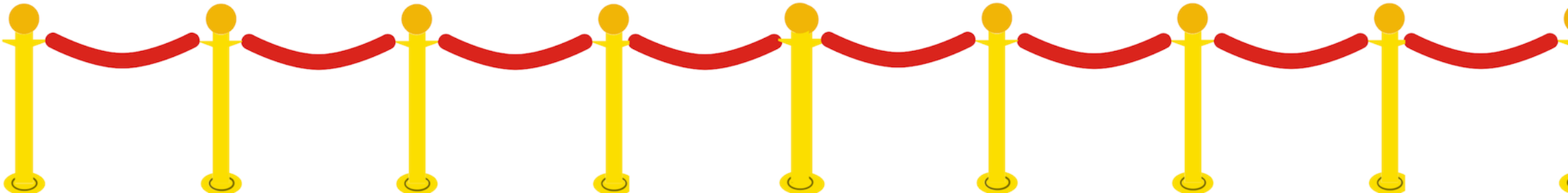


# 2018 Membership Program

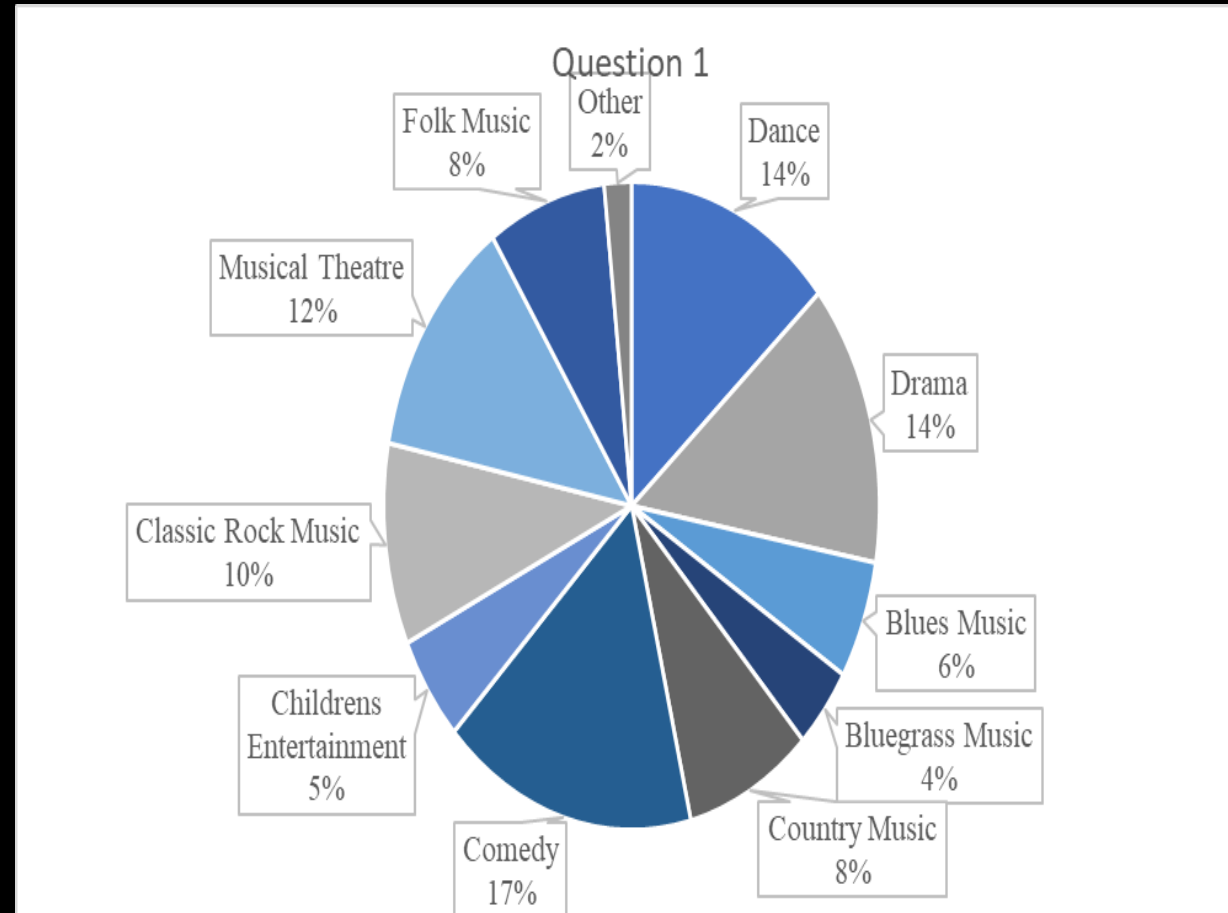
**\$25** + HST

- Access to VIP Events
- Exclusive Access to Artists
- Early Ticket Sales
- 2 for 1 Tickets and Other Deals
- FREE Tickets to Select Events
- Discounts on Select Events

*... And More*



# Research shows.....





We've listened .....





# THE GOOD BROTHERS

**Saturday, September 22, 2018 | 7:30 PM**

**TICKETS: \$21.75 + HST + \$3.50 Service Charge**

**MEMBERS: \$18.75 + HST + \$3.50 Service Charge**

The Good Brothers, winners of 8 Juno Awards and 2016 North American Country Music Hall of Famers, are coming to the Riverview Arts Centre!

With Larry's fiery banjo breaks, Bruce's award-winning autoharp styles, Brian's guitar finger picking and their unique sibling harmonies, the Good Brothers are not an act to miss.

Over their career they have performed with The Grateful Dead, Janis Joplin, Gordon Lightfoot, and The Band. They have also gone on 38 European tours.

Come join us for great country music and side splitting stories that the Good Brothers have been delivering since 1970.

**[www.thegoodbrothers.com](http://www.thegoodbrothers.com)**





WELCOME TO Fabulous LAS VEGAS NEVADA

GO WITH THE FLOW EVENT

# SUPERSTARS SHOW

VEGAS TO NASHVILLE

FEATURING A  
**Spectacular Singing  
Comic Impressionist**

AS SEEN AT VEGAS HOTELS SUCH AS THE TROPICANA, HARBRAIT'S, THE MGM GRAND

Jack Nicholson  
Dean Martin  
Tony Bennett  
Frank Sinatra  
& More

SHOWCASING TWO OF CANADA'S  
BEST FEMALE TRIBUTE ARTISTS!



INCREDIBLE CELEBRITY IMPERSONATIONS & TRIBUTES TO SINGING LEGENDS

Friday,  
September 28, 2018 | 7:30 PM

TICKETS: \$35 + HST + \$3.50 Service Charge

THIS SHOW HITS THE JACKPOT!!!!

Featuring a wide variety of tribute performances of your favourite singers and celebrities from past to present brought to you in one show by a fantastic Las Vegas impressionist and two of Canada's best female tribute artists

A FANTASTIC NIGHT OF SINGING AND COMEDY!

Spactular Singing impressions of:

✦ Dolly Parton

Shania Twain ✦

✦ ABBA

Connie Francis ✦

Reba ✦

AND MANY MORE



# Fortunate Ones

**Thursday, October 25, 2018 | 7:30 PM**

**TICKETS: \$21.75 + HST + \$3.50 Service Charge**

Fortunate Ones is Newfoundland's JUNO-nominated duo Catherine Allan and Andrew James O'Brien. Known for dynamic live performances, effortless union of voices in harmony, and anthemic melodies – they embody a wide-eyed energy, deliver messages of reflection and optimism, have an earnest mission for connection, and are endearing audiences across Canada and beyond. Their songs celebrate coming of age, ambition, decisions we make to persevere, and the resilience of the human spirit.

**[www.fortunateones.ca](http://www.fortunateones.ca)**







# AUSTRALIAN BLUES LEGEND **LLOYD SPIEGEL**

**Saturday, October 27, 2018 | 7:30 PM**

**TICKETS: \$21.75 + HST + \$3.50 Service Charge.**

**MEMBERS: 2 For 1 Tickets.**

Lloyd Spiegel, the seven-time Australian Blues Award winner, is coming to the Riverview Arts Centre! Since age 13, Spiegel has toured the globe with frequent visits to Europe, New Zealand, and the United States where he has performed at major festivals and iconic Juke Joints as well as supporting the likes of Ray Charles, Bob Dylan and Etta

James on tour. His show blends jaw-dropping guitar expertise with a commanding voice, powerful song writing and storytelling to deliver a complete concert experience you won't want to miss.

**[www.lloydspiegel.com](http://www.lloydspiegel.com)**



# Buddy Wasisname and the Other Fellers

**Thursday, November 15, 2018 | 7:30 PM**

**TICKETS: \$36 + HST + \$3.50 Service Charge**

For 35 years Buddy Wasisname and the Other Fellers have been touring the country, liberally splashing their unique taste of Newfoundland about in places as far from home as Iqaluit and Port Hardy, and painting it evenly all over areas between. The flavor of the Buddy experience is one of homegrown folk music, song and recitation, monologues and sketch comedy. With poignant recitations, sublime song portraiture, beautiful traditional music and emotional travel anecdotes, liberally dosed with zany sketches and monologues to widen the emotional loop, their audiences are left teary eyed and simultaneously exhausted from laughter.

After writing 25 shows over 30+ years, Buddy Wasisname and the Other Fellers have decided to go back to their roots. Pure zaniness, frivolous novelty, simple folk songs lovely ballads and traditional Newfoundland music.

**[www.buddywasisname.com](http://www.buddywasisname.com)**





# *Tis The Season*

**Sunday, November 18, 2018 | 2:00 PM**

**EARLY BIRD: \$21.50 + HST + \$3.50 Service Charge**

**AT THE DOOR: \$24.50 + HST + \$3.50 Service Charge**

Back for the fourth year! What a better way to get into the spirit of this time of year than to attend an afternoon of entertainment featuring such artists as George Belliveau, The Richard Family / Third Harmony, Mark and brother Stephen Lloyd along with young twins Lauren and Chelsea Hale, Samantha Robichaud, Fundy Ceilidh, Frank L. Bowser School Choir, Ivan and Vivian Hicks and Sussex Avenue Fiddlers (40th Anniversary Year) and other great acts including Mary Smith and the North Rustico (PEI) Choral Group.

Proceeds to Riverview P.R.O. Kids and the Albert County Food Bank. Please bring along a non-perishable food item for donation. Pick up your tickets early!

[www.ivanhicks.com](http://www.ivanhicks.com)





# The Once

**Wednesday, November 28, 2018 | 7:30 PM**

**EARLY BIRD: \$19.50 + HST + \$3.50 Service Charge**

**MEMBERS: \$18.75 + HST + \$3.50 Service Charge**

**AT THE DOOR: \$21.75 + HST + \$3.50 Service Charge**

Multi-award winning folk trio The Once, based out of St. John's Newfoundland, features the lead vocals of Geraldine Hollett, along with vocalist-instrumentalists Phil Churchill and Andrew Dale.

The a capella harmonies of the trio, mixed with a varied selection of instrumental accompaniment help to create a mix of original and traditional Maritime music, foot stomping shanties, and heart rendering ballads. Their latest album Time Enough is described as their most vulnerable and honest material to date.

Their songs have been featured in international film and television, have had millions of hits with their YouTube videos and accumulated an array of nominations and trophies from the ECMA, Canadian Folk and JUNO Awards throughout the years.





*A.K.A Dance Studio Presents..*

# NAUGHTY vs. Nice

**Sunday, December 9, 2018 | 2:00 PM**

Come join our amazing youth from Salisbury and Petitcodiac celebrate the holiday season in the art of dance. Recreational and competitive performances in Jazz, Tap, Lyrical and Hip Hop by students ages 3-14 depicting the story of naughty vs nice.





# Me Squared by Sursaut

**Saturday, January 26, 2019 | 2:30 PM**

**TICKETS: \$21.75 + HST + \$3.50 Service Charge**

**STUDENTS: \$15 + HST + \$3.50 Service Charge**

**MEMBERS: \$18.75 + HST + \$3.50 Service Charge**

Me squared. It's me before knowing or accepting who I am. It's me hidden, disguised, concealed beneath appearances. It's me before understanding that being myself, the one and only me, is the ideal that is priceless.

Me Squared is a contemporary work that addresses questions that are particularly sensitive at the dawn of adolescence, and explores the sometimes tortuous path in the quest of self and others.

Three protagonists evolve in a space reminiscent of abandoned buildings, a space that transforms with belonging and rejection, with separations and reconciliation. Shadow play and subtle lighting effects serve to accentuate the different personalities. In a highly energetic and athletic movement style, the characters dance from one "me" to another, hoping finally to be someone in the midst of others.







**Saturday, February 2, 2019 | 7:30 PM**

**EARLY BIRD : \$22.50 + HST + \$3.50 Service Charge**

**AT THE DOOR: \$25 + HST + \$3.50 Service Charge**

Following their highly successful and excitingly entertaining show of February 2018 the Gentlemen and their Friends return for more Vocal Magic. Blending voices to produce magical melodies. Last years show was a big hit with audiences and we have many requests for their return. The show features the award winning Gentlemen of Harmony with their multi award Quartets Gale Force and Seventh Wave in four part harmony.

The Gents will be joined again by The Harrison Trimble Vocal Ensemble. Watch for announcements of additional highly skilled and entertaining acts to be added to the program.

**Tickets available now!!**



# THANK YOU FOR BEING A FRIEND

**Saturday, March 9, 2019 | 7:30 PM**

**TICKETS: \$40 + HST + \$3.50 Service Charge**

**MEMBERS: \$37 + HST + \$3.50 Service Charge**

Prepare for an evening of laughter, spectacular put-downs and familiar friends as Miami's four favourite Golden Girls - Dorothy, Sophia, Rose and Blanche - reunite in puppet-form for this lovingly hilarious live tribute show! Thank You For Being a Friend is the ultimate Golden Girls experience, delivering all the classic dialogue, razor sharp gags and taboo-breaking stories you'd expect!

As a wonderful introduction to the joy of the hit television series for first timers, it'll have the uninitiated rolling in the aisles, while die-hard fans fondly remember the brilliance of The Golden Girls!





# CLASSIC ALBUMS LIVE:

## QUEEN – A NIGHT AT THE OPERA

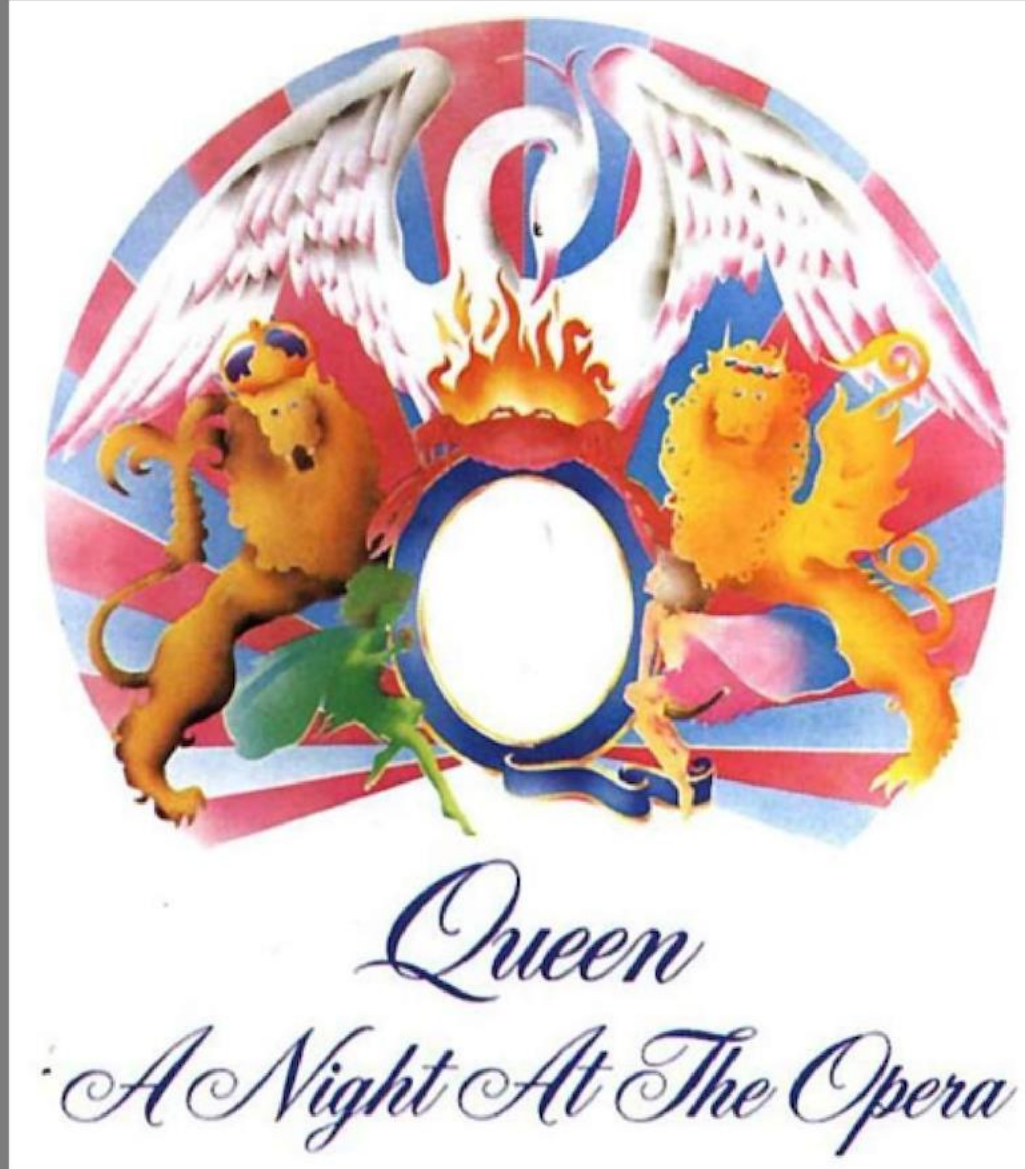
**Sunday, April 7, 2019 | 7:30 PM**

**TICKETS: \$40 + HST + \$3.50 Service Charge**

**MEMBERS: \$37 + HST + \$3.50 Service Charge**

Classic Albums Live presents skilled musicians who recreate the greatest albums of the '60s and '70s live on stage – note for note, cut for cut. Don't look for costumes and look-alike theatrics at these rock recitals, just pure musicianship and songs that shaped a generation.

Released in 1975, A Night at the Opera is Queen's fourth studio album. This record features a variety of styles, including ballads, music hall-style songs, hard rock tracks and progressive rock influences. A Night at the Opera includes hit singles like "Bohemian Rhapsody" and "You're My Best Friend." It sold more than six million copies worldwide, and is widely considered by music critics to be one of the greatest albums of all time.



# DIYET AND THE LOVE SOLDIERS

**Saturday, April 13, 2019 | 7:30 PM**

**TICKETS: \$21.75 + HST + \$3.50 Service Charge**

**MEMBERS: FREE**

Diyet and the Love Soldiers is Alternative Folk, Roots, Country and Traditional Aboriginal with melodies and stories deeply rooted in her Indigenous worldview and northern life. She has toured both Canada and Europe and has released two acclaimed albums, *The Breaking Point* and *When You Were King*, with a third album released in June 2018. Come join us as Diyet embodies her Southern Tutchone, Japanese, Tlingit and Scottish roots to provide a musical presence that is equally diverse and unique.

**[www.diyetmusic.com](http://www.diyetmusic.com)**





# LEAHY

**Sunday, April 14, 2019 | 7:30 PM**

**TICKETS: \$42 + HST + \$3.50 Service Charge**

**MEMBERS: \$39 + HST + \$3.50 Service Charge**



Over the course of their notable career, Canadian group Leahy has secured a place as one of the country's most highly regarded progressive folk-roots bands. The "Leahy sound" – a combination of strong stride piano, unique bass guitar and drumming styles along with driving rhythm guitar – was the foundation from which wildly talented fiddle led instrumentals and vocals were launched to mainstream music listeners.

On the edge of a new chapter in their career, some things don't change – the experience. An encounter with Leahy is inimitable. Performances are full of energy, big rich sound, poignant songs, fiery instrumentals and percussive step-dancing – all delivered with unapologetic passion! In one word – unforgettable.

**[theleahys.ca](http://theleahys.ca)**

# Sharon, Bram & Friends

**Thursday, May 2, 2019 | 6:30 PM**

**TICKETS: \$25 + HST + \$3.50 Service Charge**

**CHILD: \$15 + HST + \$3.50 Service Charge**

**MEMBERS: \$21.75 + HST + \$3.50 Service Charge**

Sharon & Bram take the stage at Riverview Arts Centre for a very special fond, final farewell as they return to New Brunswick with their retirement tour! SHARON, BRAM & FRIENDS – A 40th Anniversary Sing-Along Celebration. This extraordinary occasion offers a final chance to see Sharon and Bram in concert.





# 30<sup>TH</sup> Anniversary SUPER FIDDLE SHOW

**Saturday, May 11, 2019 | 7:30 PM**

**EARLY BIRD: \$18.50 + HST + \$3.50 Service Charge**

**AT THE DOOR: \$21.50 + HST + \$3.50 Service Charge**

Since the first show in May, 1989, this annual event has proven to be a favourite with fiddling fans. This year will be a most interesting and entertaining program featuring one of Canada's elite fiddlers and 3 time Canadian Grand Masters Fiddling Champion and recording artist, Patti Kusturok, along with her incredible and multi-talented accompanist Jeremy Rusu from Manitoba. Other guests include Topsy 3, and performers from the very first show such as Crystal Jones (Riverview), Stacey Read (Sackville), Ivan and Vivian Hicks and Sussex Avenue Fiddlers. Get your tickets early and be present to enjoy this evening of music, nostalgia and fun. Proceeds to Riverview High School Safe Grad Program.

[www.ivanhicks.com](http://www.ivanhicks.com)



# Gratitude.....

- The Board of Directors, full time staff, 14 part time staff along with hundreds of volunteers and thousands of participants pass our appreciation on to the Town of Riverview for your past support.
- Your support is critical for our continued growth.

Funds cover a portion of operational expenses such as;

- I. Salaries
- II. Facility rentals
- III. Operational expenses



# Financial.....

Riverview Arts Centre Inc.				
	Actual		Projected	Budget
Income & Expenses	2017		2018	2019
REVENUE				
Event Proceeds/Fundraising/Rentals	\$ 94,578		\$ 150,000	\$ 150,000
Sponsorships/Donations	\$ 8,145		\$ 10,000	\$ 10,000
Grants (Town of Riverview, Other)	\$ 78,600		\$ 100,000	\$ 100,000
Other Income	\$ 2,464		\$ 3,500	\$ 3,000
Total Revenue	\$ 183,787		\$ 263,500	\$ 263,000
EXPENSE				
Direct Expenses				
Artist Fees & Expenses	\$ 61,023		\$ 65,000	\$ 80,000
Box Office (Direct & Indirect)	\$ 14,756		\$ 14,000	\$ 15,000
Facility Rentals	\$ 5,608		\$ 7,210	\$ 8,000
Production Expenses (Supplies, etc.)	\$ 43,913		\$ 30,000	\$ 30,000
Wages/Salaries	\$ 47,665		\$ 60,000	\$ 65,000
Total Direct Costs	\$ 172,964		\$ 176,210	\$ 198,000
General & Administrative Expenses				
Advertising(Newspaper, Flyers, etc.)	\$ 24,453		\$ 25,000	\$ 35,000
Bank Fees/Membership Fees & Dues	\$ 3,771		\$ 5,362	\$ 6,000
Bursary	\$ 300		\$ 300	\$ 300
Insurance	\$ 2,001		\$ 2,462	\$ 2,800
Office Supplies	\$ 1,605		\$ 4,057	\$ 4,100
Sign Lease	\$ 7,824		\$ 7,824	\$ 7,850
Telephone	\$ 4,897		\$ 5,106	\$ 5,200
Other Admn. Costs	\$ 9,068		\$ 3,000	\$ 3,000
Total General & Admin. Expenses	\$ 53,920		\$ 53,111	\$ 64,250
TOTAL EXPENSE	\$ 226,884		\$ 229,321	\$ 262,250
SURPLUS/(DEFICIT)	\$ (43,097)		\$ 34,179	\$ 750

# Let's keep the momentum moving.....

We respectfully ask Council To Consider a Grant in the amount of \$70,000.



- Your support would allow us to:
  - I. Increase marketing programs – directly impacting local businesses
  - II. Attract better quality performers – increasing traffic and economic development to Riverview
  - III. Hire additional staff – building our capacity in Sales, Development, Funding, Programming & Public relations and remain competitive in industry
  - IV. Expand on Facility opportunities



*Questions?*

