MOTION OF COUNCIL

That the contract for the Supply of One (1) New 2017 4x4 Crew Cab Pick-Up Truck,

Tender 17-22, be awarded to Bruce Auto Group in the amount of \$24,979.15 (tax and trade-in included), this being on the recommendation of the Fire Chief and the CAO and that the Mayor and Town Clerk be authorized to execute all related documentation.



Date: 19 March 2017

To: Town Council

FROM: Denis Pleau, Chief

RE: Tender 17-22 - Supply of One (1) New 2017 4x4 Crew Cab Pick-up Truck

Good day:

A committee was formed in the Fire Department to find a suitable replacement for our 2007 Suburban SUV Medical Response Vehicle. The committee has determined that the most practical replacement of this SUV would be a 4x4 Crew Cab with "Space cap" style compartment in the box. This will be similar to the F-150 Ford Pick-up medical response unit currently being used by Ambulance New Brunswick.

The decision was made due to the following considerations:

- 1. It will be easier to remove and replace medical gear during and emergency call;
- 2. It will reduce the cost of this capital project; and
- 3. When the vehicle needs to be replaced in 10 years or so, we should in theory, simply have to drop the compartmental box into another pick-up truck.

A tender was sent out for a crew cab in Feb 2017. Only three companies replied. The results are as follows:

| Company | Type of Vehicle | Cost |
|----------------------|---------------------|---------------------------------------|
| Taylor Ford | F-150 Super cab 4x4 | \$40,531.75 (Tax & Trade-in included) |
| Lounsbury Automotive | 2017 Silverado 4x4 | \$31,335.38 (Tax & Trade-in included) |
| Bruce Auto Group | 2017 Silverado 4x4 | \$24,979.15 (Tax & Trade-in included) |

The purchase of this vehicle is only the first phase of this project. We will still have to purchase a "Space Kap" style rear box, sliding tray, compartments for the tray, update the radios and emergency lighting systems, vehicle branding and relocate some of the current lighting on the current Medic 19 to the new Medic 19. This additional work should cost approximately \$25,000 - \$30,000.

Council had approved \$75,000 for this vehicle.

Bruce Auto Group has offered a suitable vehicle at the lowest cost of \$24,979.15 (Tax & Trade-in included). I would recommend that we purchase the 2017 Silverado 4x4 from Bruce Auto Group.

Denis Pleau

Riverview Fire Chief

I support Chief Pleau's recommendation for this purchase.

Colin Smith, CAO

Date