



Date: March 8, 2018  
To: Colin Smith, CAO  
From: Michel Ouellet, Director of Engineering & Works  
Re: Traffic Signal Poles & Mast Arms - Gunningsville Intersection Reconfiguration.  
Project #18-70

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I agree with the attached recommendation from WSP to award the supply and delivery to Traffic Structures Ltd. in the amount of \$46,552.00 (plus HST)

It is a common practice to proceed with early award of specialized equipment such as poles and arms to reduce the risk of delays to the proposed construction schedule. Furthermore, we recommend proceeding with Traffic Structures Ltd. to further increase our chances of meeting the scheduled. Based on information received, they have the better ability to successfully deliver the quoted materials for the project.

2018 Budget for this material is part of the \$1,600,000 approved budget for the Gunningsville Intersection Reconfiguration, project #18-70.

I recommend the tender be awarded to the acceptable bid submitted by Traffic Structures Ltd. for \$46,552.00 (plus HST).

Michel Ouellet, P.Eng.  
Director of Engineering & Public Works

I agree with the above-mentioned recommendation.

Colin Smith, CAO



March 8, 2018

Michel Ouellet, M.A.Sc., P.Eng.  
Director – Engineering and Public Works  
Town of Riverview  
30 Honour House Court  
Riverview, NB  
E1B 3Y9

**Subject: RFQ – Traffic Signal Poles and Mast Arms  
Gunningsville Intersection Reconfiguration  
Letter of Award Recommendation**

Dear Michel:

On February 20<sup>th</sup>, 2018, two (2) responses to the Request for Quotation were received by the Town for the above noted project. The results (excluding 15% HST) are as follows:

- |                                   |             |
|-----------------------------------|-------------|
| • Mallard Forestry Equipment Inc. | \$41,095.50 |
| • Traffic Structures Limited      | \$46,552.00 |

The engineer's estimate for this project (excluding 15% HST) was \$49,000.00. A detailed breakdown of the quotation summary is attached for reference. Based on a review of the submitted quotations, it is determined that Traffic Structures Limited is the only acceptable bidder.

It was determined that the bid by Mallard Forestry Equipment Inc. was not acceptable due to delivery concerns based on:

- An email by Mallard Forestry Equipment Inc. during the tender period that stated CSA certification would delay the delivery by 6 months or more.
- Past project delivery delays in Dieppe including Rue Champlain / Rue du College Intersection Reconfiguration (2016), Rue Champlain / Rue Industrial Intersection Reconfiguration (2014) and Dieppe Boulevard Traffic Signals (2013).

At this time, we would recommend award of the quotation to Traffic Structures Limited for the quoted amount of \$46,552.00 (excluding 15% HST).

Should you require any further information or clarifications of any of the above, please do not hesitate to call.

Yours sincerely,

David Kozak  
Manager – Infrastructure and Transportation

DK/dak  
Encl.  
cc:  
WSP ref.: 161-09732-2.1

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**RFQ - TRAFFIC SIGNAL POLES AND MAST ARMS**  
**GUNNINGSVILLE INTERSECTION RECONFIGURATION**  
**Quotation Summary**



Client Name: Town of Riverview  
Project Number: 161-09732

Item #	Description	Unit of Measure	Estimated Quantity	Engineer's Estimate		Mallard Forestry Equipment Inc.		Traffic Structures Limited	
				Unit Rate	Unit Cost	Unit Rate	Unit Cost	Unit Rate	Unit Cost
1	Traffic Signal Pole A (complete with 11.0m mast arm, 9.1m mast arm, luminaire arm, brackets and anchor bolts)	each	1	\$ 15,000.00	\$ 15,000.00	\$ 13,299.04	\$ 13,299.04	\$ 11,444.00	\$ 11,444.00
2	Traffic Signal Pole B (complete with 11.0m mast arm, luminaire arm, brackets and anchor bolts)	each	1	\$ 10,000.00	\$ 10,000.00	\$ 7,935.58	\$ 7,935.58	\$ 9,386.00	\$ 9,386.00
3	Traffic Signal Pole C (complete with 15.2m mast arm, luminaire arm, brackets and anchor bolts)	each	1	\$ 12,000.00	\$ 12,000.00	\$ 9,930.44	\$ 9,930.44	\$ 13,722.00	\$ 13,722.00
4	Traffic Signal Pole D (complete with 13.4m mast arm, luminaire arms, brackets and anchor bolts)	each	1	\$ 12,000.00	\$ 12,000.00	\$ 9,930.44	\$ 9,930.44	\$ 12,000.00	\$ 12,000.00
			<b>Sub-Total</b>		\$ 49,000.00		\$ 41,095.50		\$ 46,552.00
			<b>HST (15%)</b>		\$ 7,350.00		\$ 6,164.33		\$ 6,982.80
			<b>Total for Contract</b>		\$ 56,350.00		\$ 47,259.83		\$ 53,534.80