



Date: January 7, 2025
To: Colin Smith, CAO
From: Chief Robin True, Fire & Rescue
Project: 28-20, Supply and Delivery of One (1) New Custom Cab Aerial Apparatus (Fire Truck)

An RFP for the provision of One (1) New Custom Cab Aerial Apparatus (Fire Truck) was issued and a total of one submission was received. The submission was reviewed by five firefighters and scored on the following criteria:

Graded Criteria	Percentage
Compliance with apparatus specifications	40%
Review of drawings (taking into consideration alignment with the apparatus specifications and suitability in support of fire/rescue operations of the fire department).	15%
Ability to deliver a comprehensive maintenance and customer support program.	10%
Ability to deliver a comprehensive training program related to both supplied apparatus.	10%
Compliance with warranty requirements.	5%
Price	15%
Price will be guaranteed (as per contract signed with the vendor after the pre-build meeting)	5%

Based on the graded criteria, Techno Feu Inc. was selected as the highest scorer. The vendor also meets the specified mandatory requirements.

Our apparatus committee feels the specifications for the Aerial Apparatus are appropriate, and this apparatus is needed to serve our growing community for the next twenty years. The aerial apparatus will provide additional reach, as well as enhanced technical rescue capabilities.

Techno Feu Inc. \$ 3,177,096.24 plus HST

Purchase Cost before HST (from RFP)	\$3,177,096.24
Non-Refundable (NR) portion of HST	\$ 136,297.43
Total Cost	\$3,313,393.67
<u>Additional estimated costs (incl NR HST)</u>	\$15,000
(Tool brackets, radio accessories, etc.)	
Total Projected Cost	\$3,328,393.67
Budget Amount Per Capital Plan	\$2,900,000.00
Cost Over Budget	\$428,393.67

It should be noted that this apparatus is projected to be received in late 2028 or early 2029.

I recommend the RFP be awarded to the acceptable submission submitted by Techno Feu Inc. 3,177,096.24 plus HST, for the provision of One (1) Aerial Apparatus.



Robin True
Fire Chief, Riverview Fire & Rescue



Colin Smith, CAO