



Date: January 4, 2023  
From: Department of Engineering & Public Works  
Prepared by: Geoff Crossman  
Project: Tender 23-66  
One (1) New 2023 Single Axle Truck Cab and Chassis - GVW 43,000lbs

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Two (2) tenders were received on December 15, 2022, for the above-mentioned project from the following bidders:


<b>Bidder</b>	<b>Score</b>
Universal Truck and Trailer	175/180
Lounsbury Heavy Duty Truck	166/180

The tenders were reviewed to confirm completeness of the submission and were found to be complete. Due to the wide variety of trucks available, a suitable spec was designed by members of the equipment committee. Point values were assigned to various items in the spec (cost, warranty, references, delivery date, required equipment and after sales service) allowing us to base our decision on more than just cost of the unit.

Purchase Cost before HST (from Tender)	\$ 160,775.00
Non-Refundable (NR) portion of HST	\$ 6,897.25
<b>Total Tender Cost</b>	<b>\$ 167,672.25</b>
<u>Additional estimated costs (incl NR HST)</u>	
Plow gear, two way radio	\$ 228,395.10
<b>Total Cost</b>	<b>\$ 396,067.35</b>
<b>Budget Amount Per Capital Plan</b>	<b>\$ 380,000.00</b>
<b>Savings (Budget Cost Overage)</b>	<b>\$ 16,067.35</b>

I recommend that Riverview Town Council award tender 23-66 "One (1) New 2023 Single Axle Truck Cab and Chassis - GVW 43,000lbs" to Universal Truck and Trailer in the amount of \$160,775.00 + HST.

  
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Michel Ouellet, P.Eng.  
Director of Engineering & Public Works

  
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Colin Smith, CAO