

Town of Riverview



Date: December 6, 2022
From: Parks, Recreation & Community Relations
Prepared by: David Shea

Project #23-41C – two (2) new commercial zero turn mowers

The department received one (1) tender submissions on December 6, 2022 for the above-mentioned 2023 project from the following bidder:

Bidder	Score
Nova International Ltd	97/100

The tender was reviewed to confirm completeness of the submission and was found to be complete. Due to the wide variety of equipment available, a suitable specification was designed by members of the equipment team. Point values were assigned to various items in the specifications (price, warranty, references, delivery date, required equipment and after-sales service), where the recommendation is based on more than just the cost of the unit.

Purchase Cost Before HST (from Tender)	\$ 54,470.00
Non-Refundable (NR) portion of HST	\$ 2,336.76
Less Trade-In Value	N/A
Total Tender Cost	\$ 56,806.76
Budget Amount Per Capital Plan	\$ 36,000.00
Savings (Budget Cost Overage)	\$ 20,806.76

The budget figure was created based on replacement of the department's current residential-grade zero turn mowers, however, we are now recommending commercial units be purchased to ensure long term durability and service delivery. With the savings on other project tenders, the department suggests this overage can be managed within the overall 2023 capital budget.

I recommend that Riverview Town Council award procurement for the 2023 "Project #23-41C – two (2) new commercial zero turn mowers" to Nova International Ltd. in the amount of \$54,470.00 plus HST.

David Shea
Director, Parks & Recreation

Colin Smith
Chief Administrative Officer