

Town of Riverview



Date: December 6, 2022
From: Parks, Recreation & Community Relations
Prepared by: David Shea

Project #23-39 – one (1) new model 4-cyl diesel wheel loader with attachments

The department received two (2) tender submissions on December 6, 2022 for the above-mentioned 2023 project from the following bidders:

Bidder	Score
Atlantic Coastal Equipment	74/85
Strongco Equipment	67/85

The tenders were reviewed to confirm completeness of the submission and were found to be complete. Due to the wide variety of equipment available, a suitable specification was designed by members of the equipment team. Point values were assigned to various items in the specifications (price, warranty, references, delivery date, required equipment and after-sales service), where the recommendation is based on more than just the cost of the unit.

Purchase Cost Before HST (from Tender)	\$ 157,895.00
Non-Refundable (NR) portion of HST	\$ 6,773.70
Total Tender Cost	\$ 164,668.70
Budget Amount Per Capital Plan	\$ 150,000.00
Savings (Budget Cost Overage)	\$ 14,668.70

With the savings on other project tenders, the department suggests this overage can be managed within the overall 2023 capital budget.

I recommend that Riverview Town Council award procurement for the 2023 “Project #23-39 – one (1) new model 4-cyl diesel wheel loader with attachments” to Atlantic Coastal Equipment in the amount of \$157,895.00 plus HST.

David Shea
Director, Parks & Recreation

Colin Smith
Chief Administrative Officer