



Date: October 6, 2022
To: Colin Smith, CAO
From: Chief Robin True, Fire & Rescue
Project: Supply and Delivery of One (1) New Custom Cab Rescue Pumper and One (1) Custom Cab Pumper Tanker

An RFP for the provision of One (1) New Custom Cab Rescue Pumper and One (1) Custom Cab Pumper Tanker was issued and a total of two submissions were received. These were reviewed by four firefighters and scored on the following criteria:

Graded Criteria	Percentage
Compliance with apparatus specifications	40%
Review of drawings (taking into consideration alignment with the apparatus specifications and suitability in support of fire/rescue operations of the fire department).	30%
Ability to deliver a comprehensive maintenance and customer support program.	5%
Ability to deliver a comprehensive training program related to both supplied apparatus.	5%
Compliance with warranty requirements.	5%
Price	15%

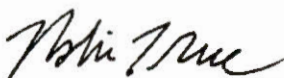
Based on the graded criteria, Techno Feu Inc. was selected as the highest scorer. Given the higher than anticipated costs, we are recommending to proceed with negotiations with the vendor to obtain One (1) New Custom Cab Rescue Pumper, but also recommend to not proceed with procurement of One (1) Custom Cab Pumper Tanker.

Our apparatus committee feels the specifications for the Rescue Pumper are appropriate, and this apparatus will become the lead truck for the department. This apparatus is crucial to changes in fire department operations. The committee also feels however that the specifications for the Pumper Tanker can be revised to more closely align with original budget estimates.

Techno Feu Inc. \$ 1,508,773.89 plus HST
(Pumper Rescue only)

Purchase Cost before HST (from RFP)	1,508,773.89\$
Non-Refundable (NR) portion of HST	\$ 64,726.40
Total Cost	\$1,573,500.29
<u>Additional estimated costs (incl NR HST)</u>	
Total Projected Cost	\$1,573,500.29
Budget Amount Per Capital Plan	\$1,150,000.00
Cost Over Budget	\$423,500.29

I recommend the RFP be awarded to the acceptable submission submitted by Techno Feu Inc. 1,508,773.89 plus HST, for the provision of One (1) Rescue Pumper.



Robin True
Fire Chief, Riverview Fire & Rescue



Colin Smith, CAO