



Date: March 1, 2021
From: Department of Engineering & Public Works
Prepared by: Geoff Crossman
Project: Tender 21-70
One (1) Articulated Sidewalk Snow Removal Tractor

Three (3) tenders were received on February 24th, 2021 for the above-mentioned project from the following bidders:

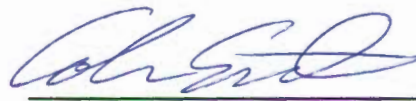
Bidder	Score
MacFarlands Limited	96
Saunders Equipment Ltd	89
Holder Tractor Inc.	85

The tenders were reviewed to confirm completeness of the submission and were found to be complete. Due to the wide variety of trucks available, a suitable spec was designed by members of the equipment committee. Point values were assigned to various items in the spec (cost, warranty, references, delivery date, required equipment and after sales service) allowing us to base our decision on more than just cost of the unit.

Purchase Cost before HST (from Tender)	\$ 149,176.00
Non-Refundable (NR) portion of HST	\$ 6,399.65
Total Tender Cost	\$ 155,575.65
<u>Additional estimated costs (incl NR HST)</u>	\$ -
Budget Amount Per Capital Plan	\$ 160,000.00
Savings (Budget Cost Overage)	\$ 4,424.35

I recommend the tender for 21-70 be awarded to MacFarlands Limited in the amount of \$149,176.00 plus HST.


Michel Ouellet, P.Eng.
Director of Engineering & Public Works


Colin Smith, CAO