



Date: March 1, 2021  
From: Department of Engineering & Public Works  
Prepared by: Geoff Crossman  
Project: Tender 21-68B  
Supply and Installation of Dump Body/Spreader and Plow Equipment

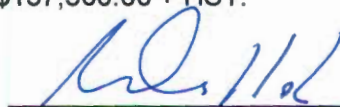
Two (2) tenders were received on February 12<sup>th</sup>, 2021 for the above-mentioned project from the following bidders:

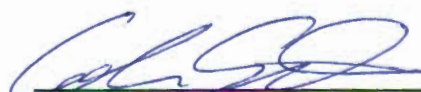
Bidder	Score
Applied Pressure Inc.	164
Saunders Equipment Ltd	156

The tenders were reviewed to confirm completeness of the submission and were found to be complete. Due to the wide variety of trucks available, a suitable spec was designed by members of the equipment committee. Point values were assigned to various items in the spec (cost, warranty, references, delivery date, required equipment and after sales service) allowing us to base our decision on more than just cost of the unit.

Purchase Cost before HST (from Tender)	\$ 157,500.00
Non-Refundable (NR) portion of HST	\$ 6,756.75
<b>Total Tender Cost</b>	<b>\$ 164,256.75</b>
<u>Additional estimated costs (incl NR HST)</u>	-
Cost from 21-68A	\$ 135,837.73
<b>Budget Amount Per Capital Plan</b>	<b>\$ 310,000.00</b>
<b>Savings (Budget Cost Overage)</b>	<b>\$ 9,905.52</b>

I recommend the tender for 21-68B be awarded to Applied Pressure Inc. in the amount of \$157,500.00 + HST.

  
Michel Ouellet, P.Eng.  
Director of Engineering & Public Works

  
Colin Smith, CAO