



Date: August 15, 2019

To: Colin Smith, CAO

From: Geoff Crossman

Re: Tender 19-75B  
Supply and installation of -body dump/spreader box and plow equipment

The only successful bidder on this tender was Larochelle Equipment. Parts for Trucks was rejected for not including addendum. I recommended the tender for 19-75B be awarded to Larochelle with a tender price of \$139,674.64.

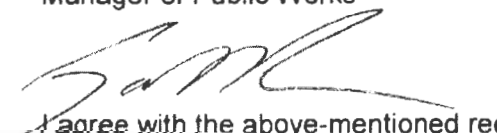
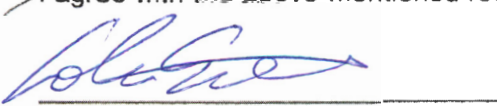
Bidder	Price (+hst)
Larochelle	\$139,674.64
Parts for Trucks (rejected)	\$154,976.00

We have requested an additional piece of equipment from Larochelle, above what was included in the tender award, to allow easier removal and installation of the plow equipment. This additional piece costs \$3,145.00 plus hst. Total cost for the plow equipment including the additional piece is \$142,819.64 plus hst.

The budget for tender 19-75 (truck & chassis) and tender 19-75B for the dump/spreader box and plow equipment is \$360,000. We spent 160,950.00 with tender 19-75 for the truck and chassis, leaving us \$199,050.00 for 19-75B.

Since the cost of the truck (19-75A) is \$160,950.00 (plus HST) and the plow gear (19-75B) is \$142,819.64 (Plus HST) with the town HST rate of 4.29%, the total cost for the purchase of the plow truck and installation of the dump/spreader box and plow equipment comes to a total of \$316,801.35. This is \$43,198.65 under budget.

Geoff Crossman  
Manager of Public Works

  
I agree with the above-mentioned recommendation.  
  
Colin Smith, CAO