



Date: May 22, 2019

To: Colin Smith, CAO

From: Geoff Crossman

Re: Tender 19-75.
Supply & Delivery of One (1) New 2020 6x4 Truck Cab and Chassis,
GVW 68,000

The following three bids (based on point system) were received for the Supply & Delivery of One (1) New 2020 6x4 Truck Cab and Chassis, GVW 68,000:

Bidder	Score
Universal Truck & Trailer (Freightliner)	159.5
Universal Truck & Trailer (Western Star)	156.5
Lounsbury Truck Centre	145

Due to the wide variety of trucks available, a suitable spec was designed by members of the equipment committee. Point values were assigned to various items in the spec (cost, warranty, references, delivery date, required equipment and after sales service) allowing us to base our decision on more than just cost of the unit.

The budget for tender 19-75 (truck & chassis) and the separate tender for the dump/spreader box and plow equipment is \$360,000.

Based on the above, I recommended the tender for 19-75 be awarded to Universal Truck & Trailer in the amount of \$160,950.00 + HST.

Since the cost of the truck (19-75) is \$160,950.00 (plus HST) and the Town pays 4.29% HST, this leaves \$192,145.00 for the purchase and installation of the dump/spreader box and plow equipment. We believe this equipment and the final price of the complete truck to come in within budget.

Geoff Crossman
Manager of Public Works

I agree with the above-mentioned recommendation.

Colin Smith, CAO